



Street View

FEBRUARY 2018

BY GERARDO MANZO

EXECUTIVE SUMMARY

The market-adjusted performance of an index of companies directly exposed to NAFTA negotiations is down more than 12 percent since the end of 2016. The analysis shows that, over the past year, a 10% decrease in this index has corresponded with a significant decline of 7.7% in the USD/MXN exchange rate.

www.twosigma.com

NEW YORK HOUSTON
LONDON HONG KONG

Inside:
**Gauging the Market Impact of
NAFTA Negotiations**

Recent market volatility has been a reminder to market participants that complacency can be hazardous. Risk can rear its ugly head at any moment—and seemingly come from anywhere. Among the most frequently cited sources underlying recent market ructions have been the potential return of inflation and rising interest rates amid prospective monetary tightening and fiscal easing.

Recent issues of Street View have explored ways to identify and quantify not only [inflation](#), but additional sources of potential risk, as well, including [policy-related uncertainty](#) and other “[unconventional](#)” risks like geopolitical uncertainty. Against this background, it’s worth examining still another source of risk, one that’s primed to elicit greater attention in the coming weeks: trade—specifically as it pertains to NAFTA negotiations.

For months, the US, Canada, and Mexico have been working to update the landmark 1994 trade agreement along a variety of different dimensions. With both Mexico and Canada opposed to some of the US’s key demands (and vice versa), the talks have not gone smoothly. Trade representatives have extended the negotiating timeframe twice already, with the next round of negotiations slated to take place from February 26 to March 6.

While it’s impossible to predict either the talks’ short-term or final outcomes, a broad re-writing of trilateral terms of trade appears likely, and a breakup of NAFTA, though perhaps less probable, is certainly a possibility. At the very least, further uncertainty seems a given.

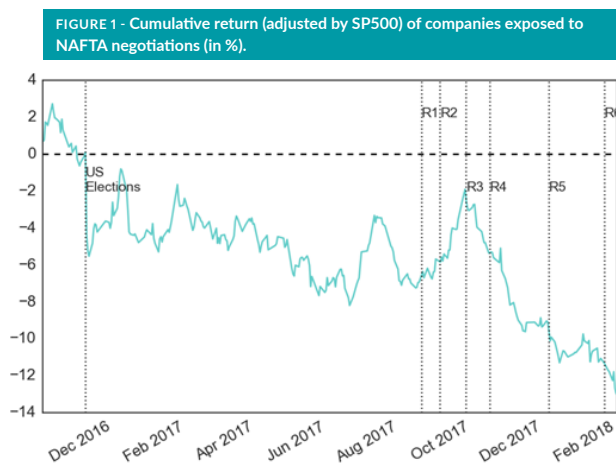
WHAT DO FINANCIAL MARKETS TELL US ABOUT THE STATE OF NAFTA TALKS?

Financial markets have taken notice of the challenges negotiators face making headway toward a deal that would benefit all sides. As Figure 1 shows, an index¹ of shares of predominantly North American companies with relatively high exposure to NAFTA (adjusted for

the performance of the S&P 500 Index)² has been declining dramatically as renegotiation talks have dragged on. For the moment, at least, financial markets appear to be taking a dim view of the ultimate effects of a NAFTA 2.0.

Although the companies in the index add up to only about 5% of the overall size of the S&P 500, their combined market capitalization is still roughly \$1.2 trillion, with high concentrations of consumer staples, consumer discretionary, industrial, and materials firms.

Regressing the performance of this index since October 2016 against that of local and global financial variables shows a pronounced, contemporaneous correlation mainly with currencies (Table 1). Indeed, the epicenter of uncertainty surrounding NAFTA negotiations appears to be the USD/MXN exchange rate. Since October 2016, a 10% decline in the index has corresponded with a 7.7% and 2.5% drop in the value of the peso and Canadian dollar versus the US dollar, respectively.



Note: “R” stands for “Round of negotiation.” Source: Bloomberg.

1 The index, the Morgan Stanley NAFTA basket (MSXXNFTA Index) aims to “help capture headline risk and should underperform in the event of NAFTA withdrawal. Has exposure to autos, ag, beverages, transportation, and lumber - all key trade industries across North America.” (Source: Bloomberg)

2 Given the composition of the NAFTA basket (25 US, 7 Mexican, and 8 Canadian companies), the S&P500 explains a large variability of the index (R-squared of 73.6%), thus controlling for additional factors, such as inflation and/or monetary policy, potentially affecting (directly or indirectly) the performance of the index.

TABLE 1 - Regressions' loadings of each financial variable on the NAFTA index (adjusted by S&P 500).

Variable	Coefficient	R²(%)
<i>USDMXN</i>	-0.77***	19.6
<i>USDCAD</i>	-0.25***	7.6
<i>VIX</i>	1.19	0.7
<i>Euro Stoxx 50</i>	0.12	0.8
<i>Canada</i>	-0.06	0.2
<i>Mexico</i>	-0.14	0.6
<i>WTI</i>	0.59***	3.6
<i>Gold</i>	0.02	0.0
<i>CADMXN</i>	-0.52*	10.1

Note: The constant is included but not reported. See Appendix for variable description. Levels of significance: 1%***, 5%** , 10%*

ECONOMIC RISKS GREATEST FOR CANADA AND MEXICO

The simple analysis in Table 1 suggests that the market impacts surrounding the NAFTA agreement are mostly confined to the three North American economies—for now, at least (the Euro Stoxx 50 Index of Eurozone-domiciled companies, for example, shows very little correlation).³ Additionally, the NAFTA negotiations seem to affect the performance of WTI crude prices, as shown by the positive loading. Indeed, as reported by MIT's Observatory of Economic Complexity⁴, Mexico and Canada export about 48 and 98% of their internal production of crude petroleum to the United States.

POTENTIAL IMPLICATIONS FOR INVESTORS

Recent weeks have demonstrated how quickly sanguine financial markets can turn unstable. And while inflation, monetary policy, and fiscal policy have been dominating headlines, allocators and other market participants should not ignore other, less frequently noted sources of uncertainty, including trade.

Appendix: Variable Description

Variable	Description	Bloomberg Ticker
<i>NAFTA Index</i>	NAFTA-exposed stocks	MSXXNFTA Index
<i>USDMXN</i>	USD versus Mexican Pesos	USDMXN Curncy
<i>USDCAD</i>	USD versus Canadian dollar	USDCAD Curncy
<i>VIX</i>	Volatility Index	VIX Index
<i>Eurostoxx</i>	European stock market	SX5E Index
<i>Canada</i>	Canadian stock market in USD	SPTSX Index
<i>Mexico</i>	Mexican stock market in USD	MEXBOL Index
<i>WTI</i>	Crude Oil Index	CL1 Comdty
<i>Gold</i>	Gold Index	XAU Comdty
<i>CADMXN</i>	Implied Canadian dollar versus Mexican Pesos	Author's computation

³ Canadian and Mexican stock markets are in USD.

⁴ Source: www.atlas.media.mit.edu.

INTERESTING TECHNOLOGY-RELATED ARTICLES

Two Sigma views itself as a technology company that applies a rigorous, scientific method-based approach to investment management. Our technology is inspired by a diverse set of fields including artificial intelligence and distributed computing. Occasionally, we read articles in the popular press that describe applications of technology that we find interesting, thought-provoking, and relevant for people thinking about improving the investment management process. Below is a subset of the articles we read this month. Please do not view the inclusion of these articles as an endorsement by Two Sigma of their viewpoints or the companies discussed therein. Two Sigma welcomes discussions (and contributions) about these and other such technology-related articles.

“Deep Learning Neural Network Used to Detect Earthquakes ” by Bob Yirka, Tech Xplore

<https://techxplore.com/news/2018-02-deep-neural-network-earthquakes.html>

Researchers from Harvard and MIT have developed a way to use neural networks to detect earthquakes more accurately than previous methods could. The researchers trained a deep learning algorithm on historical seismograph data, with the result being a 17x improvement in detection accuracy. While the neural network isn't designed to predict earthquakes, the improved ability to identify them contemporaneously could result in faster, more accurate civil notification systems.

“Neural Networks Everywhere: New chip reduces neural networks’ power consumption by up to 95 percent, making them practical for battery-powered devices.” by Larry Hardesty

<http://news.mit.edu/2018/chip-neural-networks-battery-powered-devices-0214>

Machine learning algorithms can be extremely computationally intensive, which makes them difficult to implement on small devices, such as smartphones. To help address this limitation, researchers at MIT have developed a new type of microchip that delivers a 3-7x speed improvement over its predecessors, while using roughly 95% less power. By reducing the number of times data has to be passed back and forth between memory and a chip's processor, the researchers were able to implement neural networks much more efficiently, without sacrificing much accuracy. The discovery could help pave the way toward more complex computational operations on small devices.

IMPORTANT DISCLAIMER AND DISCLOSURE INFORMATION

This report is prepared and circulated for informational and educational purposes only and is not an offer to sell or the solicitation of an offer to buy any securities or other instruments. The information contained herein is not intended to provide, and should not be relied upon for investment, accounting, legal or tax advice. This document does not purport to advise you personally concerning the nature, potential, value or suitability of any particular sector, geographic region, security, portfolio of securities, transaction, investment strategy or other matter. No consideration has been given to the specific investment needs or risk-tolerances of any recipient. The recipient is reminded that an investment in any security is subject to a number of risks including the risk of a total loss of capital, and that discussion herein does not contain a list or description of relevant risk factors. As always, past performance is no guarantee of future results. The recipient hereof should make an independent investigation of the information described herein, including consulting its own tax, legal, accounting and other advisors about the matters discussed herein. This report does not constitute any form of invitation or inducement by Two Sigma to engage in investment activity.

The views expressed herein are not necessarily the views of Two Sigma Investments, LP or any of its affiliates (collectively, "Two Sigma"), and may be derived from the Two Sigma Alpha Capture system (the "Alpha Capture System"), which gathers inputs from sell-side contributors (not analysts) to the Alpha Capture System who receive compensation for their participation, as further described in the section titled "Brief Explanation of the Data" (page 1 hereof) and the document titled "Overview of the Two Sigma Alpha Capture System". Such views (i) may be historic or forward-looking in nature, (ii) may reflect significant assumptions and subjective judgments of the contributors to the Alpha Capture System as well as, in some instances, the authors of this report, and (iii) are subject to change without notice. Two Sigma may have market views or opinions that materially differ from those discussed, and may have a significant financial interest in (or against) one or more of such positions or theses. In some circumstances, this report may employ data derived from third-party sources. No representation is made as to the accuracy of such information and the use of such information in no way implies an endorsement of the source of such information or its validity.

This report may include certain statements and projections regarding the anticipated future performance of various securities, sectors, geographic regions or of the Alpha Capture System generally. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Factors which could cause actual results to differ materially from those anticipated include, but are not limited to: competitive and general business, economic, market and political conditions in the United States and abroad from those expected; changes in the legal, regulatory and legislative environments in the markets in which Two Sigma operates; and the ability of management to effectively implement certain strategies. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements.

Two Sigma makes no representations, express or implied, regarding the accuracy or completeness of this information, and the recipient accepts all risks in relying on this report for any purpose whatsoever. This report is being furnished to the recipient on a confidential basis and is not intended for public use or distribution. By accepting this report, the recipient agrees to keep confidential the existence of this report and the information contained herein. The recipient should not disclose, reproduce, distribute or otherwise make available the existence of and/or all or any portion of the information contained herein to any other person (other than its employees, officers and advisors on a need-to-know basis, whom the recipient will cause to keep the information confidential) without Two Sigma's prior written consent. This report shall remain the property of Two Sigma and Two Sigma reserves the right to require the return of this report at any time.

Some of the images, logos or other material used herein may be protected by copyright and/or trademark. If so, such copyrights and/or trademarks are most likely owned by the entity that created the material and are used purely for identification and comment as fair use under international copyright and/or trademark laws. Use of such image, copyright or trademark does not imply any association with such organization (or endorsement of such organization) by Two Sigma, nor vice versa.

© 2018 Two Sigma Investments, LP | ALL RIGHTS RESERVED | "Two Sigma" and "2σ" are trademarks of Two Sigma Investments, LP.